

---

## WHAT'S NEW?

---

On October 5, 2013 we announced a “**New Look**” for Prism, along with several improvements to the product. Here’s what you’ll see in the new release:

- A **new menu** and a look that is compatible with most browsers and mobile devices.
- **Electronic Signature** that’s been enhanced to allow you to sign with your mouse or finger.
- **Photograph** capability added to user account.
- **Java and DHTML Grid** removal that will speed up processing and make the application more user friendly.
- **CRM Module** has been totally rewritten and is now accessible from other browsers.
- **Data Forms** home page redone with quicker grids.
  - **Report and Heat Map** security has been rewritten.
  - **Records** can be created from the menu
  - **Data Form Users** have ability to copy an existing open Data Forms record and/or created a blank copy of a form from another record.
  - **Due Dates** can be assigned to a Data form
- **Documents** can now be uploaded from anywhere in the application.
  - Document administrators can now **Remove Users** from the document edit screen.
  - **Alert “Nudges”** can be sent to user(s) pending a document approval vote.

We look forward to hearing what you think of our new look and functionalities!

---

## THE CONSULTING CORNER

---

Certification, compliance, and supplier performance continue to be the focus of the consulting side of Prism. Our consultants fill the bill.

**Joe Devine** - More than 35 years of quality assurance management, Bachelor of Science in Business Administration, MBA, American Society for Quality, Certified Quality Auditor #39040. Joe specializes in working and preparing companies for certification in ISO9001/AS9100/9110/9120/ISO 13485/ISO1401. He has taken over 100 companies through the certification process, *with a 100% first audit success rate!* He has been an adjunct university professor for over 20 years, and spent 18 years as a manager and executive with Boeing.

**Linette Geisel** - ISO experience since 1994. She has been a management representative, a consultant assisting and gaining certification for other companies, and a Consultant Services Manager overseeing ISO implementation projects. Linette’s experience spans a wide variety of sectors and service providers including aerospace, medical device, healthcare, and the US Department of Homeland Security.

**Perrin Mettee** - Significant experience in a variety of manufacturing and services industries. Academically, Perrin has an undergraduate degree, MBA, Six Sigma Black Belt, and successfully completed APQP and Document Control Courses at AIAG Institute that have enabled her to be an effective communicator and team builder. Perrin’s significant technological and organization skills have resulted in many ISO implementations and certifications throughout North America.

**Martin Ziegler** – A senior food production executive with over 15 years experience in food safety, quality management, and process improvement systems. Martin is multi-lingual; a German native speaker with English verbal and written skills and basic knowledge of French. He has significant expertise in ISO 9000/22000 and HACCP. Central College of German Confection Industry (ZDS), Solingen, Germany. NEF Institute,

Aschaffenburg, Germany, with certification in professional management and leadership. Martin's experience includes food quality consultant, director of food operations and quality control manager. He holds bachelor degrees in mechanical engineering and business administration, and a master's degree in industrial engineering.

---

## MEET OUR TECHNICAL STAFF

---

*Justin Hiltcher* brings with him over 20 years of experience in computer program design. He tackles problem solving with enthusiasm, and rarely comes up short. He is in charge of designing and maintaining the New Hire project, as well as maintaining our ReadyTrack instances, and, in the past, has tackled such diverse projects as a mobile app for the Android platform and enhancements for our Heatmap reporting tool.

*Aaron Silvers* was a maintenance technician at a public library, but his real passion was computers and mobile technology. In Spring 2012, he decided the time was right to make a career change to the technology field, and Prism could not be happier with his decision. Our customers enjoy his mild demeanor and "Superman" support. In the summer of 2012 Aaron was promoted to support both Andy Frain and Prism eSolutions. He has continued to work hard alongside his team to bring a better experience to the equation® ASP environment.

---

## CUSTOMERS FIND NEW APPLICATIONS FOR EQUATION® SOFTWARE

---

One of the largest US Airlines joined our list of customers in February 2012. Their primary use of the platform is to electronically perform audits throughout their flight operations. They began with 40 users and by the end of 2012 had expanded usage to over 500 users. Outside contractors clean their aircraft and their internal auditors use equation® ASP to record and analyze the cleaning product and process. Their newest use for our system is to schedule cleaning events for their suppliers.

A large federal government supplier has used equation to record and track data in one of its health and sciences departments since 2006. They are now in the process of replacing an internal software system with equation® ASP. Rewrite and application requirements are under way with project completion by YE 2013.

A large Native American tribe, along with Prism technical writers developed a Land Management System to simplify and streamline a complex and sophisticated land ownership process. The US Bureau of Indian Affairs has now approved this Land Management System for use by all Indian Tribal Nations. System design, dedicated servers, migration of data, file transfer protocols, etc., will be completed on or about January 2014.

One of our nation's largest steel manufacturers began equation use as part of their ISO 9001 Certification. Since then they have expanded its use far beyond certification and document control applications. We recently assisted them in completing a "Lock Out/Tag Out" process to manage physical access to plants. Truck drivers, licenses and driving records are tracked, accessed, and control access to their plants.

---

## COMING EVENTS

---

❑ **4<sup>th</sup> Quarter, 2013** - Customer Survey

With the "New Look" announced and now in place, we are anxious for your feedback. In this last quarter of 2013, look for a customer survey coming to you asking for thoughts, opinions, and reactions to our new look, functionalities, and overall reactions to our equation® ASP software.

❑ **1<sup>st</sup> Quarter, 2014** – Application server upgrade.

Our goal is to continue to improve our product. Your help and suggestions are critical to this endeavor, and your participation is greatly appreciated. Submit your thoughts, comments or suggestions at our website:

<http://www.primesolutions.com/index-4cfm>